
[PROJECT NAME]

PROJECT SELECTION CRITERIA

January 16, 2019

Fact Sheet

Project Name	
Department and Location	
Sector	
Project Coordinator	
Benefits	
Contract type	
Estimated VGF support requirement and Mode	
Contractual Model	

Project Selection Criteria – Public Private Partnership Project

SELECTION CRITERIA – KEY DETERMINANTS		
1	<p>The project selected is for a priority sectoral area. Please attach pre-feasibility study, background notes on the project etc. as part of this Annexure.</p> <p><i>(Max 10 points for key sector projects identified on the right as per PPP Act, 5 points for others)</i></p>	<ul style="list-style-type: none"> Canals or dams <input type="checkbox"/> Education facilities <input type="checkbox"/> Health facilities <input type="checkbox"/> Housing <input type="checkbox"/> IT <input type="checkbox"/> Land reclamation <input type="checkbox"/> Power generation <input type="checkbox"/> Roads <input type="checkbox"/> Sewerage or drainage <input type="checkbox"/> Solid waste <input type="checkbox"/> Sports <input type="checkbox"/> Trade fairs, culture <input type="checkbox"/> Urban transport <input type="checkbox"/> Water supply/sanitation <input type="checkbox"/> Wholesale markets <input type="checkbox"/> Tourism and resort <input type="checkbox"/> Any other _____ <input type="checkbox"/>

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<p>2</p>	<p>How well is the need for this project justified? (Max Points: 10-very high; 6-moderate; 2 - low)</p> <p><input type="checkbox"/> Very high: The project addresses real demand challenge of the sector (>15% p.a or demand/capacity ratio > 1.2)</p> <p><input type="checkbox"/> Moderate: The project demonstrates optimal demand challenge of the sector (5-15% p.a or demand/capacity ratio of 0.8-1.2)</p> <p><input type="checkbox"/> Low: There is no immediate service or product demand in the sector (<5% p.a or demand/capacity ratio < 0.8)</p> <p><i>Please provide justification for your selection?</i></p>
<p>3</p>	<p>What added value/relevance does the PPP bring to this project? (Max Points: 10-High; 6 - moderate; 2 - low)</p> <p><input type="checkbox"/> Very high value: The partnership will be confidence boosting and open new avenues of partnership opportunities.</p> <p><input type="checkbox"/> Moderate value: The partnership will continue to be a catalyst for future transactions</p> <p><input type="checkbox"/> Low value: The partnership has been extended for such transactions in the past.</p> <p><i>Please provide justification for your selection?</i></p>
<p>4</p>	<p>The project's results and outputs are in accordance with the needs of the selected targeted groups? (Max Points: 10-very high; 6-moderate; 2- low)</p> <p><input type="checkbox"/> Very High: The project overall objective is clearly linked to program priority with high poverty alleviation focus</p> <p><input type="checkbox"/> Moderate: The partnership objectives are somewhat linked to program output indicators with medium poverty alleviation focus</p> <p><input type="checkbox"/> Low: The partnership objectives are vaguely linked to program output indicators with low poverty alleviation focus</p> <p><i>Please provide justification for your selection</i></p>

Project Selection Criteria – Public Private Partnership Project

<p>5</p>	<p>Please categorize the riskiness of this transaction. What are the mitigating measures suggested for this partnership? (Max Points: 20 Not risky at all; 13-Somewhat risky; 7- High risk)</p> <p><i>Please provide justification for your selection?</i></p>	<p><i>Please check all risks involved in this transaction.</i></p> <p>Construction risk <input type="checkbox"/></p> <p>Operation risk <input type="checkbox"/></p> <p>Funding adequacy risk <input type="checkbox"/></p> <p>Technology risk <input type="checkbox"/></p> <p>Delayed payment risk <input type="checkbox"/></p> <p>Regulatory risk <input type="checkbox"/></p> <p>Public policy risk <input type="checkbox"/></p> <p>Political/legal risk <input type="checkbox"/></p> <p>Currency risk <input type="checkbox"/></p> <p>Force Majeure risk <input type="checkbox"/></p> <p>How risky is the overall transaction?</p> <p>Less risky: the transaction has been executed with successful mitigating measures <input type="checkbox"/></p> <p>Somewhat risky; the transaction is risky but mitigating measures are in place <input type="checkbox"/></p> <p>High risk; the transaction is first of its kind with little management experience <input type="checkbox"/></p>
<p>6</p>	<p>To what extent are communication activities appropriate and forceful to reach the relevant groups and stakeholders? Will the transaction require additional communication efforts? (Max Points: 10-little or no communication activities; 6-moderate communication activities; 2 – substantial communication activities)</p> <p><i>Please provide justification for your selection</i></p>	<p>The transaction has been executed in the past and does not require any new communication efforts. <input type="checkbox"/></p> <p>The transaction does require moderate activities to communicate intent of the transaction <input type="checkbox"/></p> <p>The transaction requires substantial communication activities <input type="checkbox"/></p>

Project Selection Criteria – Public Private Partnership Project

7	<p>To what extent does the project budget demonstrate value for money? (Max Points: 20 – High VFM; 15 – Moderate VFM; 10- Low VFM)</p> <p><i>Please provide justification for your selection?</i></p>	<p>High VFM. Total Public-Sector Comparator (PSC) analysis reflects significant VFM <input type="checkbox"/></p> <p>Moderate VFM: The Public-Sector Comparator (PSC) analysis reflects moderate VFM <input type="checkbox"/></p> <p>Low VFM. The PSC analysis demonstrates a negative or a small VFM <input type="checkbox"/></p>
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8	<p>To what extent environmental and safeguard evaluation measures have been mitigated. (Max Points: 10 – Safeguard evaluation in place; 6–Moderate risks; 3 -High environmental risks)</p> <p><i>Please provide justification for your selection?</i></p>	<p>Low environmental risks. Transaction represents minimum environmental risks with mitigating measures in place <input type="checkbox"/></p> <p>Moderate environmental risks: The transaction represents moderate risks with some mitigating measures in place <input type="checkbox"/></p> <p>High environmental risks: The transaction represents significant environmental risks with no mitigating measures in place <input type="checkbox"/></p>
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Project Selection Criteria – Public Private Partnership Project

PRE-SELECTION CRITERIA

Weighting system for the assessment criteria

Assessment criteria cluster	Maximum Points	Points Achieved
Priority sector	10	
Project justification	10	
Project relevance	10	
Contribution to results and outputs	10	
Transaction risk profile	20	
Communication activities required	10	
Value for money	20	
Environment & safe guard evaluation	10	
Total	100	

***Pre-selection criteria:** The transaction should meet a minimum of 70 points to qualify for pre-selection criteria. The above table indicates that a weighting of more than 10 is valued at above the average. This is subjective.*

PRIMARY CONTACTS

Name	Title
	Department / PPP Node